



Social Psychology, 13th ed.
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The research on social psychology is ever increasing. Not only does the Thirteenth Edition incorporate the latest research and scholarship, it also reflects current social and cultural trends. Below are listed the major additions and changes to the Thirteenth Edition.

Chapter by Chapter Changes

Chapter 1 Introducing Social Psychology

- Chapter reorganized to move from survey research to correlational research to experimental research
- New examples including social communication via texting and social media
- New material on response rates in polling using the example of the 2016 U.S. presidential election
- Discussion of replication projects and open science archives

Chapter 2 The Self in a Social World

- New studies and examples about social comparison on Facebook
- Studies showing that individualism is on the rise globally
- New studies on how *narcissism* develops and how it impacts leadership
- New study and example of online “humblebragging” as a *self-presentation* strategy
- *Self-control* research reports on when failures of self-control are most likely to appear and when they are not, and how self-control exertion leading to self-control failure may be a uniquely Western occurrence

Chapter 3 Social Beliefs and Judgments

- Current research on partisanship leading to trust or distrust of the news media

- New *priming* research with a new figure and a subliminal-exposure example
- Example of how *embodied cognition* can be social and positive
- New *overconfidence* research on how people can change their opinions
- New *confirmation bias* research on “ideological echo chambers”
- Updated statistics on transportation safety as related to the *availability heuristic*
- New example about fake news as related to *belief perseverance*

Chapter 4 Behavior and Attitudes

- Political example of the disconnect between stated attitudes and actual behavior
- Research on what is necessary for an attitude to lead to behavior
- Added research reporting on criticisms of the *implicit association test (IAT)*

Chapter 5 Genes, Culture, and Gender

- Chapter reorganized to flow smoothly from genes to culture to gender without backtracking
- New material on *intersex* conditions, *gender fluidity*, *nonbinary* identity, and *transgender* individuals, including new examples
- New material on distinguishing between average group differences and self-relevant information
- Updated women’s graduate school attendance statistics
- Updated statistics for housework hours
- New figure displaying gender differences in pornography use
- Updates and editing by Alice Eagly in the Inside Story feature

Chapter 6 Conformity and Obedience

- Research study of brain activity after *obedience*
- Additional example of suicide and gun violence as socially contagious
- Discussion of a study on mass shootings showing social contagion
- Social eating as an example of everyday *conformity*
- New reporting on Milgram-experiment justification attempts by participants, and how close relationships prevented conformity
- Research on the differences in individualistic and collectivistic views of conformity

Chapter 7 Persuasion

- Examples in chapter introduction of the spread of false beliefs and attitudes around equality
- Updated statistics on Americans’ views of global warming
- Updated statistics on high school seniors’ alcohol consumption
- Examples of reactions depending on the communicator
- Research on Facebook users trusting or distrusting an article depending on who shared it with them
- Additional example of *peripheral-route persuasion* helping to persuade mothers to vaccinate their children
- Additional coverage of the persuasion value of graphic images
- Research on the advantage of two-sided appeals
- Political example of mere repetition creating misinformation and false beliefs
- Expanded discussion of comparing media, and how persuasion works best by speaking in person rather than writing
- Discussion of a *counterargument* research study on healthy eating in a middle school
- New discussion of *attitude inoculation* helping to counter “fake news”

Chapter 8 Group Influence

- Added research study on *social facilitation* contributing to a soccer team’s home advantage
- Example of *group polarization* occurring when people believed many other viewers were watching an online political speech
- All new, updated material in Group Polarization and Politics section
- New examples and discussion in Group Polarization on the Internet section
- Research showing how *groupthink* can debilitate the individual self

Chapter 9 Prejudice: Disliking Others

- Research showing obesity at the root of much child bullying
- Added example of *prejudice* in politics

- Basketball example of stereotype generalizations sometimes being true
- Example of how strong beliefs can exaggerate reality
- Added discussion of criticisms of the *Implicit Association Test (IAT)*
- Updated statistics on racial prejudice, hate crime incidents, and White nationalist views
- Many new examples of favoritism in employment *discrimination*
- New reporting on *implicit-bias* training for police and in the political arena
- Research showing Americans supporting equal gender work roles while still believing in differing gender traits
- New reporting on *hostile sexism* and *benevolent sexism*
- Studies showing faculty prefer female job candidates
- Updated statistics on worldwide gender discrimination
- Statistics from 23 countries on attitudes toward transgender individuals, and worldwide anti-gay attitudes
- Discussion and statistics on job discrimination against gays and transgender people
- Updated U.S. statistics on support for gay marriage
- Statistics on harassment of transgender people at school and on those evicted from their family homes
- Updated U.S. statistics on gay and lesbian teen and transgender suicide rates, with new research showing fewer suicides in states where same-sex marriage has been legalized
- Research showing how those who strongly support ethnic tolerance can display intolerance and discrimination toward those who disagree with them
- New section on hate speech and hate crimes
- Study on how media may strengthen stereotypes, with focus on portrayals of Muslims
- Research example of a door-to-door conversation technique reducing prejudice
- Added research study showing that individuals differ in *own-race bias*

Chapter 10 Aggression: Hurting Others

- Updated U.S. crime statistics
- Additional discussion about American mass shootings and mental illness
- Analysis of studies confirming that alcohol consumption is associated with higher levels of aggression especially among men
- Updated U.S. statistics on violent crime and murder involving alcohol
- New studies on testosterone and aggression
- New studies with examples of *relative deprivation*
- Added examples of aggressive cues related to anger
- Added statistics on U.S. number of firearms and gun murders compared with other high-income countries
- Reporting on 130 studies across 10 countries showing laws restricting firearm sales producing reductions in gun crimes
- Study showing “right-to-carry” states experiencing more violent crime
- Research showing the connection between sexually explicit/violent movie watching and dating sexual violence; how pornography viewing makes people more likely to be sexually aggressive
- Experiment with children exposed to a PG movie either with guns or without guns and how they later played with toy guns and a real, unloaded handgun
- Updated U.S. statistics on number of video game players
- Research showing evidence of the link between violent video games and aggression and fewer prosocial acts
- New example of *catharsis* where “rage rooms” are becoming popular
- Research showing how aggressive behavior spreads in social groups through modeling
- New examples of how to reduce aggression

Chapter 11 Attraction and Intimacy: Liking and Loving Others

- Research showing how *mere exposure* by reading can change attitudes
- Study showing that too much exposure can have a negative effect
- Discussion and research example about online dating sites using similarity as a basis for matching
- Studies showing how *passionate love* involves the same brain reward pathways as addictions to substances
- Research revealing how *anxiously attached* people can become anxiously attached to their smartphones
- Study revealing what relationship “deal-breakers” are for college students, with the underlying issue being *equity*
- New example from *self-disclosure* research on ways to feed intimacy by talking about emotions and views

- Research showing that couples report more relationship satisfaction when their partner understands their perspective in a disagreement
- Introduction of the evolutionary psychology term the “mate-ejection module”

Chapter 12 Helping

- New research examples of how helping others aids a person to find meaning in life, improves mood and physical health, and boosts the immune system
- Research showing how “extraordinary altruists” have a larger-than-average amygdala
- Study indicating that sunny days trigger more tips to taxi drivers
- New example of how empathy-induced altruism can feed favoritism, injustice, and indifference to the larger common good, and introduction of Batson’s strategy of “rational compassion”
- New discussion about learning to assume responsibility through training programs
- Research showing that the personality trait of agreeableness best predicts willingness to help, and callous traits (psychopathy) predict less willingness to help
- Added section on how status and social class affects *altruism*
- Further example of helping and religious engagement
- Example of a “dynamic norm” versus a “static norm”

Chapter 13 Conflict and Peacemaking

- New example of Cape Town’s water-depletion emergency
- Research showing how threats (terrorist bombings, pandemic disease) can increase competition
- New political polarization research in Mirror-Image Perceptions section
- Newer studies show the correlation between contact and positive attitudes
- Study showing that highlighting genetic differences between ethnic groups contributes to violence risk, while learning about genetic similarities helps foster peace
- Research showing that when at an impasse, simply going for a walk and experiencing movement synchrony can help engender cooperation

Chapter 14 Social Psychology in the Clinic

- Addition of a survey of practicing clinicians showing that none believed their performance was below the 50th percentile
- Added meta-analysis showing there was only a weak correlation between clinicians’ confidence in their judgments and their accuracy
- Research revealing that loneliness increases in later life, but is more emotionally painful in earlier adulthood
- Added statistics on Canadian, Australian, and European multiplication of one-person households, and the appointment of a British “Minister for Loneliness”
- Studies revealing that face-to-face interaction appears to better relieve loneliness than electronic connection
- Statistics on likelihood of premature death for people who are socially isolated, live alone, or are lonely
- Longitudinal study revealing that women living in poor neighborhoods were 39% more likely to die of cancer than those in better-off areas
- Study showing that with more U.S. income inequality come higher rates of death from suicide and heart disease; other studies showing as U.S. income inequality continues to rise, White Americans’ death rate during midlife increased but declined in countries with less income discrepancy
- Two studies finding that teens are happier when face-to-face with their friends, and those who spent more time on Facebook felt less happy

Chapter 15 Social Psychology in Court

- Study revealing that mistaken identification by confident witnesses is involved in nearly 3 out of 4 cases of innocent people exonerated by DNA evidence
- New research on child witnesses
- Research on better eyewitness accuracy when police follow certain procedures
- Research showing “enhanced interrogation” techniques are ineffective
- Study revealing mock jurors perceive sexual assault victims have more control over the situation
- Study on ratings of defendants through photographs predicted which defendants had received the death penalty
- New statistics and expanded discussion on the disparity between Black and White men’s and juveniles’ sentences

Chapter 16 Social Psychology and the Sustainable Future

- Updated statistics on rising temperatures with new atmospheric CO₂ figure
- Studies showing 2017 set record for the most billion+ dollar weather-related U.S. disasters, U.S. daily tidal flooding is accelerating, insurance losses are rising, and worldwide deaths increasing from weather disasters
- Statistics on U.S. population's views on the effects and causes of global warming
- New discussion of journalistic "false balance"
- Research on positive experiences bringing more happiness than material purchases
- Commercial flying example of inequality
- Discussion of the *adaptation-level* and *social-comparison* phenomena helping explain rich people's lesser generosity, compassion, and empathy